



presents:

CPIIM

CERTIFIED IN PLANNING AND INVENTORY MANAGEMENT

Live, Virtual Reviews

- ✓ Detailed study materials w/practical examples
- ✓ On-demand audio presentations w/CPIIM Alerts
- ✓ Live review sessions via Zoom
- ✓ 2,150 Simulated Exam Questions
- ✓ Average exam pass rate: 85-90%

Why SCE?

- ✓ Over 3,000 participants (CPIIM and CPSM)
- ✓ 300 Major Corporations/Institutes, Universities including:



Dallas, Houston, Nashville,
St. Louis, Arizona, New Mexico



For more details, contact: **Pat Woods** 214-301-0543/patwoods@supplychaineducation.com



Why pursue this credential?

“According to ASCM, APICS Certified individuals earn 27% more than those without a certification!”

The pandemic caused a major shift in consumer demand and put a spotlight on supply chain vulnerabilities. This makes planning more important than ever, and the CPIM program gives you the tools and skills to address these challenges. Earning the APICS CPIM demonstrates mastery of an organization’s internal operations and an in-depth understanding of materials management, master scheduling, forecasting, production planning and how it applies across the extended supply chain. APICS, which is now part of the ASCM umbrella (www.ascm.org), offers their CPIM – *Certified In Planning* and Inventory Management* credential to supply chain professionals (SCM). Since 1973, more than 100,000 SCM professionals have received this designation and it is recognized worldwide as the measurement criterion for professional competence in manufacturing and control.

*In 2021, this program was changed to reflect the current; end-to-end supply chain and although the credential’s acronym remains the same, changing the “P” in CPIM from *Production* to *Planning* better represents the subject matter and content.

What is the CPIM made up of?

EXAM – 8 areas, 150 question multiple-choice, 3.5 hours

- Supply Chains and Strategy
- Sales and Operations Planning
- Demand
- Supply
- Detailed Schedules
- Inventory
- Distribution
- Quality, Technology, Continuous Improvement

What is required to obtain the CPSM?

- ✓ Pass the exam

What is required to maintain the CPSM?

- ✓ Obtain 75 CEHs every 5 years

The **SCe** Six Step Approach to **CPIM** Certification

CERTIFIED IN PLANNING AND INVENTORY MANAGEMENT

1.
Review
detailed
study
materials

2.
Listen to
audio
presentations
w/slides

3.
Answer
practice
exam
questions

4.
Complete
DADDs,
IQs &
SETs

5.
Participate
in live
Zoom
sessions

6.
Take the
Simulated
Practice
Exam

Note: you will complete these steps for each module and then take the external exam now offered on-line through Pearson Vue Testing Centers.

Meet Your Presenter



Patrick S. Woods, CPIM, CPSM, C.P.M., CPSD

For the past 30 years, Patrick S. Woods has had the phenomenal opportunity to work with over 300 corporations in the U.S., Middle East, Africa, Russia, Asia, Asia, Netherlands, Turkey and Central America in various facets of SCM, including training certifications and consulting solutions. Patrick is Past President ISM-Dallas (one of the largest chapters in the U.S.) and under his leadership, this organization won the *Affiliate Excellence Award*.

Patrick is a former adjunct professor at the University of North Texas specializing in logistics, marketing & transportation. He is now working with Missouri State University to deliver timely Masterclasses globally on their behalf. His expertise includes extensive knowledge of ERP, inventory management, international procurement and leading cross-functional teams, including buyers & engineering/SCM professionals. He has implemented, taught and achieved results for two Fortune 100 firms in both Michigan State University and A.T. Kearney strategic procurement methodologies.

Patrick has coined the term: EDUTAINMENT where he blends key educational points from industry best practices with a gentle sense of humor. Participants learn concepts that they can quickly apply the very next day after the training, but have fun doing so! Come see for yourself and join him for this exciting CPSM Review! To conclude, Patrick was e-Learning, live virtual before it was cool! He launched his first version of on-line certification training programs over 20 years ago and as noted previously, approx. 3,000 SM/SCM professionals have benefited from his trainings. Patrick is a firm believer that a major challenge/deliverable in review programs is to make you a good question strategist/test-taker. That is why his programs spend a large amount of time on test-taking methodologies.

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This is one example of the **2,150** Simulated Exam Questions



SIMULATED EXAM QUESTION

The **MOST** important function of an effective performance measurement system is:

- A) communication.
- B) evaluation.
- C) inventory management.
- D) Total-Factor Productivity.



What is this
Question
really asking?



Question Methodology

The MOST important function of an effective performance measurement system is:

This question style presents the trigger word: “MOST” which means that one choice should rise to the top.



In most cases, you can back into the answer through the **process of elimination.**



Answer Methodology

- A) communication.**
- B) evaluation.
- C) inventory management.
- D) Total-Factor Productivity.

Although all of the choices above are important, which one rises to the top? Isn't it understanding customer needs and this has to be communicated throughout the entire organization – **A**.