

presents:



**CERTIFIED IN PLANNING AND INVENTORY MANAGEMENT**

**Live, Virtual Reviews**

- ✓ Detailed study materials w/practical examples
- ✓ On-demand audio presentations w/CPIM Alerts
- ✓ Live review sessions via Zoom
- ✓ 2,150 Simulated Exam Questions
- ✓ Average exam pass rate: 85-90%

Why  ?

- ✓ Over 3,000 participants (CPSM & CPIM)
- ✓ 300 Major Corporations/Institutes, Universities including:



Dallas, Houston, Nashville,  
St. Louis, Arizona, New Mexico



## Why pursue this credential?

The pandemic caused a major shift in consumer demand and put a spotlight on supply chain vulnerabilities. This makes planning more important than ever, and the CPIM program gives you the tools and skills to address these challenges. Earning the APICS CPIM demonstrates mastery of an organization's internal operations and an in-depth understanding of materials management, master scheduling, forecasting, production planning and how it applies across the extended supply chain. APICS, which is now part of the ASCM umbrella ([www.ascm.org](http://www.ascm.org)), offers their CPIM – *Certified In Planning\*\* and Inventory Management* credential to supply chain professionals. Since 1973, more than 100,000 SCM professionals have received this designation and is recognized worldwide as the measurement criterion for professional competence in manufacturing and control. \*\*In February 2021, this program was changed to reflect the current; end-to-end supply chain and although the Credential's acronym will remain the same, changing the "P" in CPIM from *Production* to *Planning* better represents the program's subject matter and content.

## What is the CPIM made up of?

### EXAM 1: CPIM Part 1

6 areas, 150 question exam

- Supply Chain Overview
- Demand Management
- Plan Supply
- Execute Supply Plan
- Inventory Management
- Continuous Improvement/Quality/Technology

### EXAM 2: CPIM Part 2

8 areas, 150 question exam

- Strategy
- S&OP
- Demand
- Supply
- Inventory
- Detailed Schedules
- Distribution
- Quality, Continuous Improvement / Technology

## What is required to obtain the CPIM?

- ✓ Pass both exams

## What is required to maintain the CPIM?

Obtain 75 CEHs every five years.

**Review APICS  
CPIM  
Learning  
System**

**Participate  
in live Zoom  
Sessions**

**Take the  
Simulated  
Practice Exam**

**Note: you will complete these steps for each module and then take the external exam now offered on-line through Pearson Vue Testing Centers.**

## Meet Your Presenter



### Patrick S. Woods, CPSM, CPSD, C.P.M., CPIM

For the past 30 years, Patrick S. Woods has had the phenomenal opportunity to work with over 300 corporations in the U.S., Middle East, Africa, Russia, Asia, Asia, Netherlands, Turkey and Central America in various facets of SCM, including training certifications and consulting solutions. Patrick is Past President ISM-Dallas (one of the largest chapters in the U.S.) and under his leadership, this organization won the *Affiliate Excellence Award*.

Patrick is a former adjunct professor at the University of North Texas specializing in logistics, marketing & transportation. He is now working with Missouri State University to deliver timely Masterclasses globally on their behalf. His expertise includes extensive knowledge of ERP, inventory management, international procurement and leading cross-functional teams, including buyers & engineering/SCM professionals. He has implemented, taught and achieved results for two Fortune 100 firms in both Michigan State University and A.T. Kearney strategic procurement methodologies.

Patrick has coined the term: EDUTAINMENT where he blends key educational points from industry best practices with a gentle sense of humor. Participants learn concepts that they can quickly apply the very next day after the training, but have fun doing so! Come see for yourself and join him for this exciting CPSM Review! To conclude, Patrick was e-Learning, live virtual before it was cool! He launched his first version of on-line certification training programs over 20 years ago and as noted previously, approx. 3,000 SM/SCM professionals have benefited from his trainings. Patrick is a firm believer that a major challenge/deliverable in review programs is to make you a good question strategist/test-taker. That is why his programs spend a large amount of time on test-taking methodologies.

For more details, contact: **Pat Woods** 214-301-0543/[patwoods@supplychaineducation.com](mailto:patwoods@supplychaineducation.com)



This is one example of the **2,150** Simulated Exam Questions



SIMULATED EXAM QUESTION

The MOST important function of an effective performance measurement system is

- A) communicating.
- B) evaluating.
- C) inventory levels.
- D) Total-Factor Productivity.



What is this  
**Question**  
really asking?



Question #1 – Question Methodology

The MOST important function of an effective performance measurement system is

This question style presents the trigger word: “MOST” which means that one choice should rise to the top.



In most cases,  
you can back  
into the answer  
through the  
**process of elimination.**



Question #1 – Answer Methodology

- A) **communicating.**
- B) evaluating.
- C) Inventory levels.
- D) Total-Factor Productivity.

Although all of the choices above are important, which one rises to the top? Isn't it understanding customer needs and this has to be communicated throughout the entire organization – **(A)**.